

**PLACEMENT DRIVE NOTIFICATION**

<b>Company</b>	<b>SMC Real Estate Advisors Pvt. Ltd.</b>
<b>About the Company</b>	<p>SMC Real Estate Advisors Pvt. Ltd. (formally known as SMC Securities Pvt. Ltd.) is the fastest growing online portal in India. The Company deals in residential, commercial property in India. The company is an independent real estate advisor with a PAN-INDIA presence. SMC Realty possesses vast experience &amp; knowledge of real estate in India &amp; aspire to be your first port of call if you want to buy a residential/commercial/retail property in India. Led a group of dynamic &amp; visionary investors, SMC Realty aims to utilize its vast knowledge of the real estate sector to help those looking to buy property in India.</p> <p>The company specializes in identifying specific residential &amp; commercial needs to NRI &amp; catering to these needs from a pool of premier luxury estate developers as either sole distributors or partners to bring the unique opportunity of owning a world class luxury home in India.</p> <p><u>Our Vision is:</u> To be a highly admired &amp; respected real estate advisory in terms of its professional work-force, robust processes, sound systems, and extensive and innovative product range backed by above-average investment performance and trusted advice.</p> <p><u>Our Mission is:</u> To provide customized real estate solutions to our valued clients best suited to their needs and requirements.</p> <p>Website: <a href="http://www.smcrealty.com">http://www.smcrealty.com</a></p>
<b>Job Title</b>	<ol style="list-style-type: none"> <li>1. Realty Direct sales : Interns &amp; Final placements</li> <li>2. Realty Direct sales : Final placements</li> <li>3. HR : Interns</li> <li>4. Private Wealth : Interns</li> <li>5. Mortgage : Interns</li> </ol>
<b>Job Description</b>	<p><b>Key Responsibilities: Realty Direct sales</b></p> <ul style="list-style-type: none"> <li>• Achieve maximum revenue targets through primary sales in the residential segment</li> <li>• Drive scale and growth through proper sales planning and precise execution.</li> <li>• Comply with Sales process and mechanism of the company to ensure Business Integrity.</li> <li>• Maintaining deal pipelines and client contact lists</li> <li>• Visiting potential customers for new business. Making accurate, rapid cost calculations, and providing customers with quotations.</li> <li>• Negotiating the terms of an agreement and closing sales</li> </ul> <p><b>Realty Direct sales : Interns &amp; Final placements</b> Location : Noida / Gurgaon / Pune/ Mumbai/ Bangalore Stipend to be offered : for interns Rs. 10,000 p.m. ( Final year students only) Duration: 3 months Education: B.Tech / Under graduate ( Final year students)</p> <p><b>Realty Direct sales : Final placements</b> Designation – Management Trainee Education – Under graduate Location – Noida / Bangalore / Gurgaon / Pune /Mumbai</p> <p><b>HR : Interns</b> Location : Pusa Road, New Delhi Stipend : None Duration: 2 months Education : Pursuing MBA in HR</p> <p><b>Private Wealth : Interns</b> Location : Mumbai Stipend : None Duration : 2 to 3 months Education : Finance students</p>

	<b>Mortgage : Interns</b> Location : Pusa Road, New Delhi Stipend : None Duration : 2 to 3 months Education : Finance students
<b>Job Location</b>	Noida / Bangalore / Gurgaon / Pune /Mumbai / New Delhi
<b>Eligible Degrees</b>	<b>MBA, BBA, M.Com, B.Com, MA Economics, BSc. Economics</b>
<b>Eligibility Criteria</b>	<ul style="list-style-type: none"> <li>• No marks criteria</li> <li>• Immediate Joiners</li> <li>• <b>Bike/Car (Own Conveyance) : Mandatory (ONLY FOR REALTY(DIRECT SALES))</b></li> </ul>
<b>Desired Skills</b>	Good Communication, Closing leads, goal Oriented.
<b>Compensation (CTC)</b>	<b>Rs. 3 – 3.6 LPA</b>
<b>Selection Process</b>	Interview Round – Personal Interview (Face 2 Face)
<b>Date of Interview</b>	Will inform later
<b>Venue</b>	Online/Virtual